

Reviewed Operating and Financial Results 9M2022

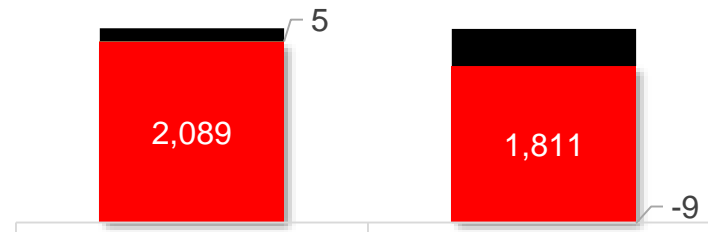
15 November 2022

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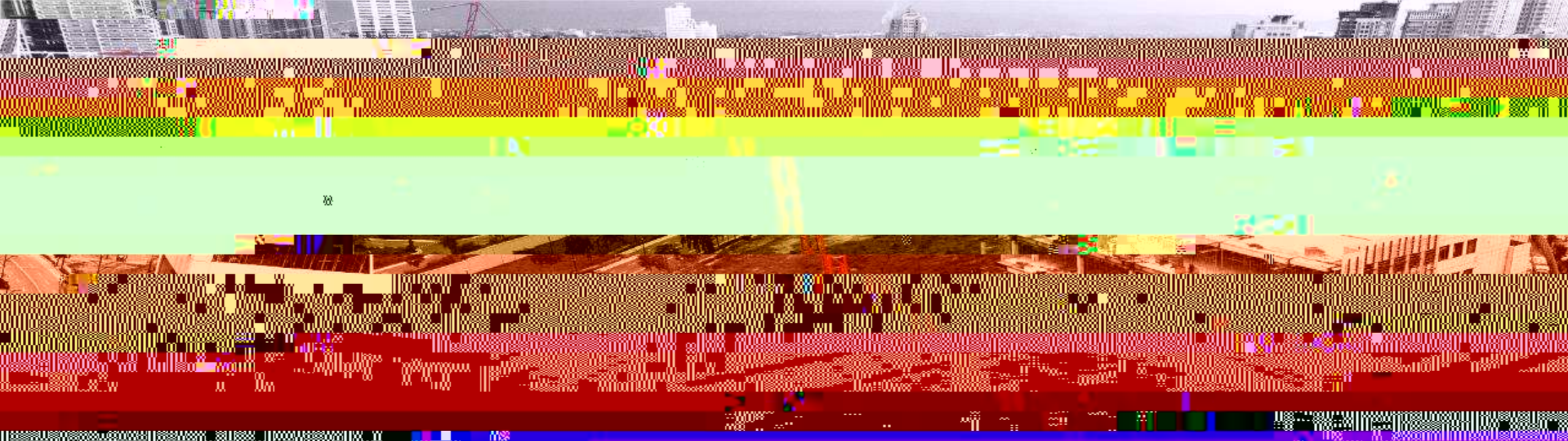
OPERATING RESULTS – CONSOLIDATED INCOME STATEMENT

In PhP M	9M2022	9M2021	%
Revenues	10,688.09	11,080.14	-4%
Contract revenues	10,318.70	10,556.04	-2%
Trading operations revenues	93.13	10.28	806%
Terminal operations revenue	276.26	513.82	-46%
Direct costs	9,135.93	9,186.40	-1%
Contract cost	8,824.62	8,948.29	-1%
Cost of trading operations	55.94	7.85	613%
Costs of terminal operations	255.38	230.26	11%
Gross profit	1,552.16	1,893.74	-18%
Other operating expenses	784.55	753.89	4%
Operating Profit	767.62	1,139.85	-33%
Net Other Income / (Charges)	(376.64)	(420.55)	-



MARGIN PERFORMANCE

	9M2022	9M2021
Gross Profit (Loss) Margin	18%	17%
Operating Profit Margin	14%	15%



EPC: Pivoting to infrastructure and cycle-resiliency

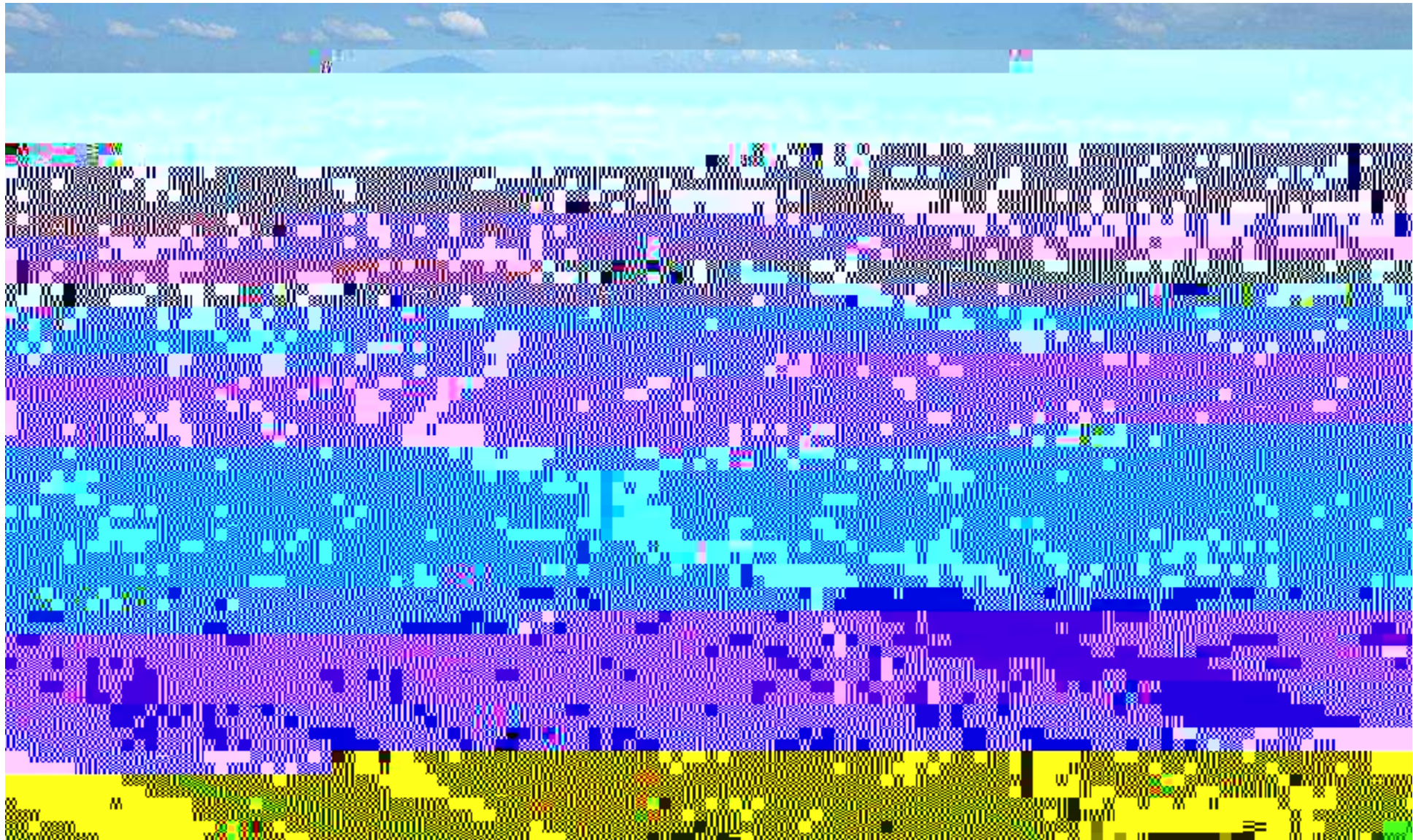




Future Direction



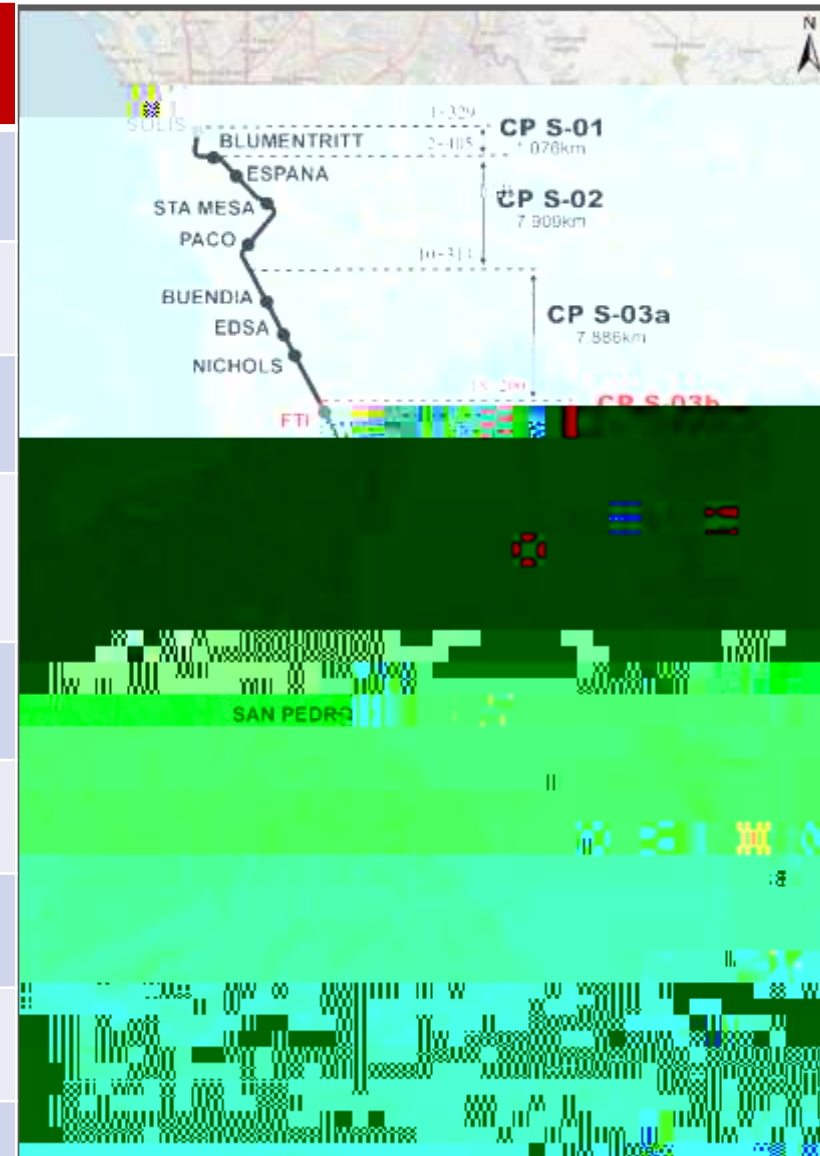
Malolos Clark Railway Project



Package	Section	Scope	Est. Cost (PhpB)
CP 102	North Ave. to East Ave.	37(v)9.993494 to ci0. 8.0074(A)25.9699258(a)-2.9.1 7 122 - 0 554086.8(underground)Tj9985512(3.9 472555.60 321	

North-South Commuter Line

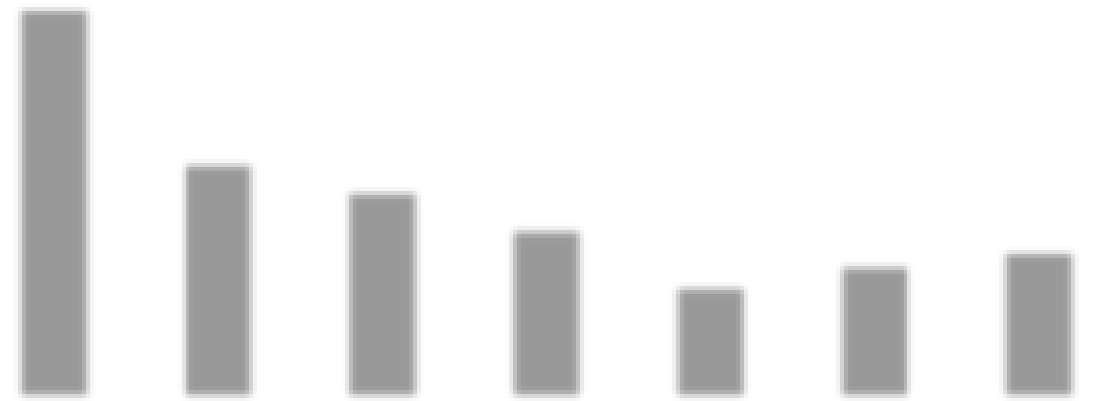
Package	Section	Scope	Est. Cost (PhpB)
CP S-01	Solis to Blumentritt	1.1km, elevated rail with 1 station	13
CP S-02	Blumentritt to Paco	7.9km, elevated rail, with 3 stations	28
CP S-03A	Paco to Nichols	7.9km, mostly elevated rail, with 2 stations	25
CP S-03B	MMSP to SCRP FTI	6.1km, at-grade (1.4km) and UG (4.7km) rail with 1 station	28
CP S-03C	Bicutan to Sucat	5.8km, mostly elevated rail, with 2 stations	22
CP S-04	Sucacat to Muntinlupa	8.5km, elevated rail with 3 stations	22
CP S-05	Muntinlupa to Sta. Rosa	12.8km, elevated rail with 4 stations	30
CP S-06	Sta. Rosa to Calamba	10.2km, elevated rail with 3 stations	30
CP S-07	Banlic, Cabuyao	20ha Train Depot	18



Handwritten notes: 1, 2, 12/12



Landport Operations



PASSENGER VOLUME AND SPENDING BOOST

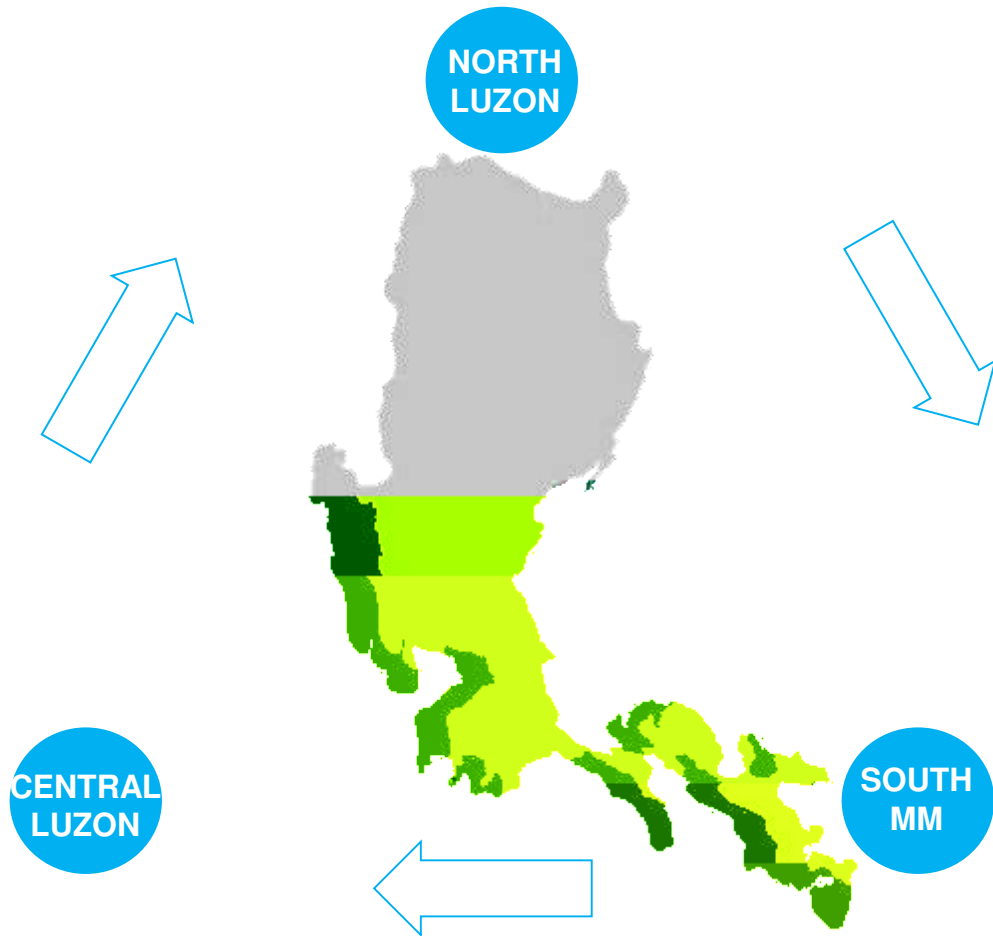




Future Direction



Developing An Organic Hub And Spoke Model



**NORTH LUZON:
BUILDING
PRESENCE**

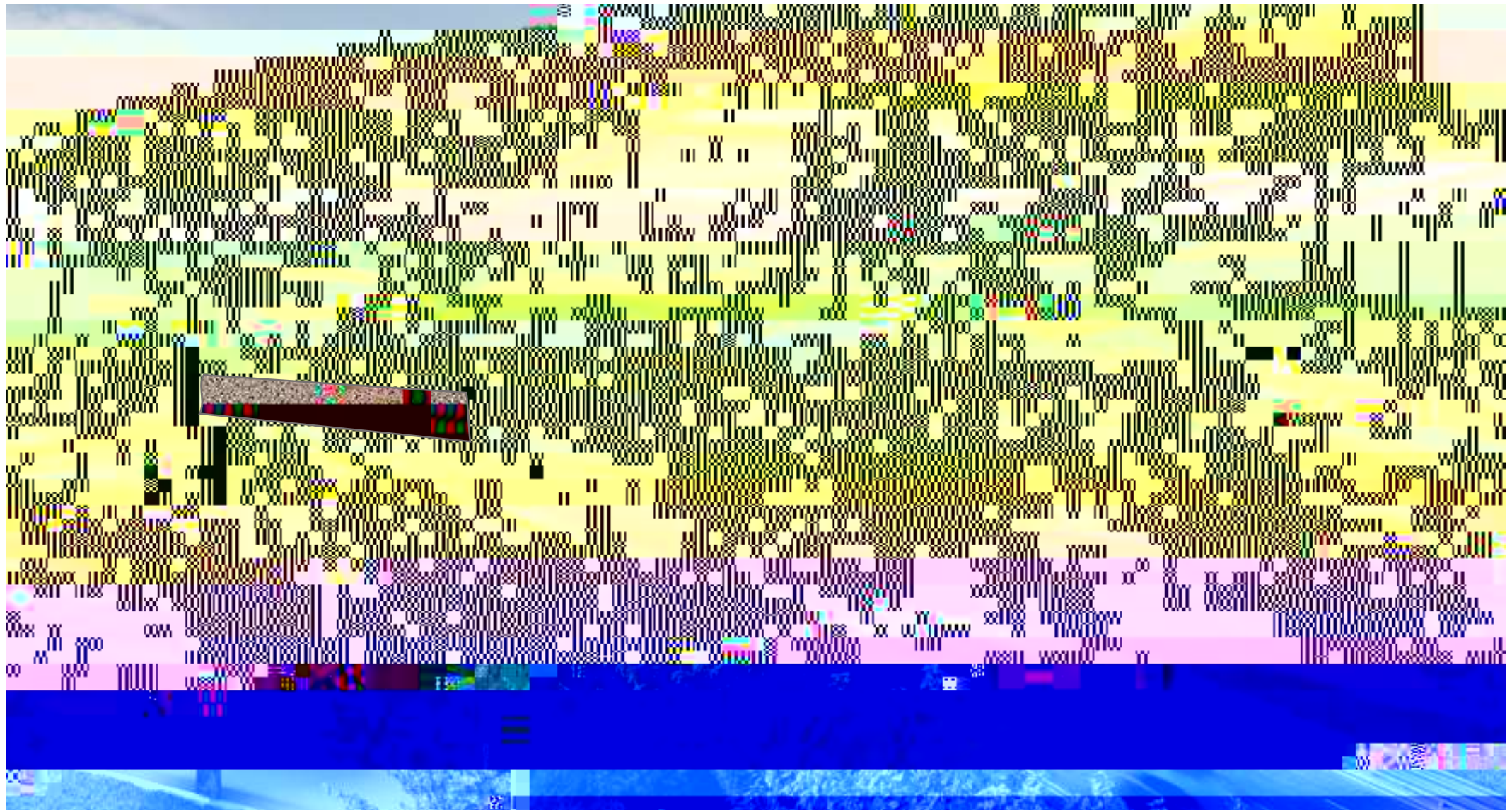


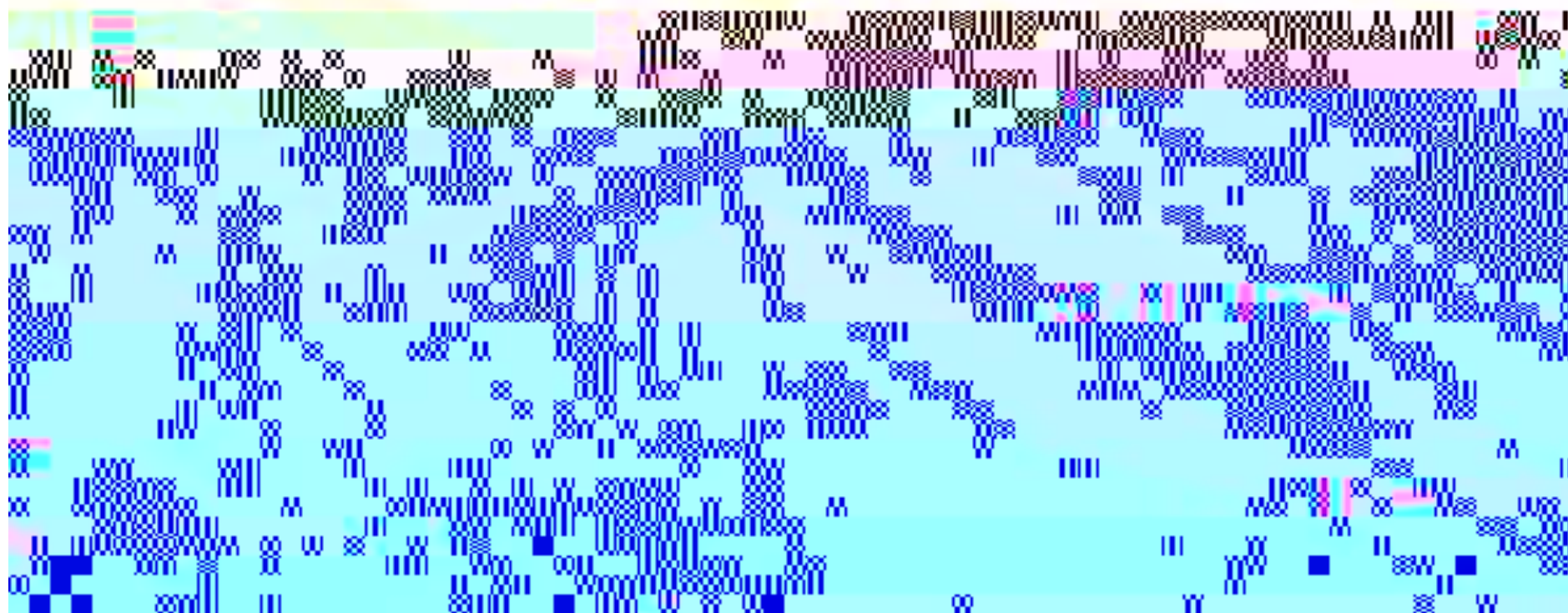
**SOUTH METRO
MANILA: BRT
SYSTEM ROLL-
OUT**



**CENTRAL LUZON:
ENHANCING THE
EXPERIENCE**

NORTH LUZON: BUILDING PRESENCE





CENTRAL LUZON: ENHANCING THE EXPERIENCE



